

CURRICULUM VITAE

Roberta Dessí

November 2009

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CURRENT POSITION

Associate Professor of Economics, Université de Toulouse 1 (TSE).
Research Affiliate, Centre for Economic Policy Research (CEPR).
Research Associate, Institut d'Economie Industrielle (IDEI).

Research interests :

Finance
Industrial Organisation
Behavioural and Experimental Economics
Economics and Psychology

HIGHER EDUCATION

Ph.D.(Economics), University of Cambridge.

M.Sc.(Economics), London School of Economics.

B.A.(Economics), M.A., University of Cambridge.

PREVIOUS ACADEMIC POSITIONS

Assistant Professor of Economics, Université de Toulouse 1

TMR Research Fellow, IDEI, Toulouse (Programme: "The industrial organisation of banking and financial markets". Director: Jean Tirole)

Research Fellow, Financial Markets Group, London School of Economics

Junior Research Officer, Department of Applied Economics, University of Cambridge

(ESRC-funded project on “The econometric analysis of household behaviour and living standards in China”).

HONOURS AND AWARDS

Research grant (principal investigator) from ANR (Agence Nationale de la Recherche). Project title : « Understanding organisations – the complex interplay of incentives and identity ». 2009-2012. 69697 euros.

Research grant from PRES Toulouse. Project title: “Economic and psychological perspectives on cooperation and trust”. 2008-2010. 17000 euros.

Awarded secondment to CNRS (Centre National pour la Recherche Scientifique) through national competition in June 2005 and again in June 2006

RESEARCH

Research Activities

Referee for: *American Economic Review*, *Games and Economic Behavior*, *Journal of Political Economy*, *Rand Journal of Economics*, *Review of Economic Studies*, *Review of Financial Studies*, *Economic Journal*, *Journal of Public Economics*, *Journal of Corporate Finance*, *Research in Economics*.

Organiser (group leader) of Behavioural and Experimental Economics (BEE) Research Group, Toulouse School of Economics.

Organiser of BEE Workshop on Neuroeconomics and Psychology, Toulouse, June 2009.

Scientific Organiser of the ENABLE-Russell Sage Symposium on Behavioural Economics held in Toulouse in June 2005 (with Jean Tirole, Roland Bénabou, Ernst Fehr, David Laibson and Klaus Schmidt)

Local Organiser of the ENABLE-Russell Sage Symposium on Behavioural Economics held in Toulouse in June 2005 (with Jean Tirole)

Scientific Organiser of the ENABLE-Russell Sage Summer Institute in Economics and Psychology held in Toulouse in June 2005 (with Jean Tirole, Roland Bénabou, Ernst Fehr, David Laibson and Klaus Schmidt)

Local Organiser of the ENABLE-Russell Sage Summer Institute in Economics and Psychology held in Toulouse in June 2005 (with Jean Tirole).

Team leader of the Toulouse ENABLE (European Network for the Advancement of Behavioural Economics) team (June 2004-June 2005).

Organiser of Toulouse internal (general) seminar (with Anna Creti and Yolande Hiriart) (2001-2007)

Organiser of Toulouse Economic Theory seminar (with Thomas Mariotti) (2001-2002).

Organiser of the conference “Start-up Finance and Venture Capital” (with Antoine Faure-Grimaud), FMG, London School of Economics (1998).

Publications

Collective Memory, Cultural Transmission and Investments, (2008), *American Economic Review*, 98(1), 534-560.

Start-up Finance, Monitoring and Collusion, *RAND Journal of Economics*, vol. 36, n.2, Summer 2005, 255-274.

Debt, Incentives and Performance: Evidence from UK Panel Data (with Donald Robertson), *Economic Journal*, vol.113, 2003, 1-17.

Implicit Contracts, Managerial Incentives and Financial Structure, *Journal of Economics and Management Strategy*, vol. 10, n. 3, 2001, 359-390.

Forthcoming:

Venture Capitalists, Monitoring and Advising, (2009), in *Companion to Venture Capital*, Wiley.

Entrepreneurial Finance, Patenting and Innovation, in *Handbook of Entrepreneurial Finance*, (2010), Oxford University Press.

Papers under review

Contractual Execution, Strategic Incompleteness and Venture Capital, (2009), CEPR Discussion Paper 7413.

Two is Company, N is a Crowd? Merchant Guilds and Social Capital, (2009), (with Salvatore Piccolo), CEPR Discussion Paper 7374.

Current work already presented at conferences and seminars

Self-Image Concerns, Fairness and Reciprocity (with Aldo Rustichini)

Noblesse Oblige: Moral Identity and Trust (with Benoit Monin)

Cooperation, Identity and Reputation (with Giuseppe Attanasi and Donald Robertson)

Self-Esteem, Shame and Personal Motivation (with Xiaojian Zhao)

Work in progress

Status in Principal-Agent Games (with Josepa Miquel)

Memory Biases and Overconfidence

Other papers

Social Capital and Collusion: The Case of Merchant Guilds”, *CESifo Working Paper No. 1037* (with Sheilagh Ogilvie).

Household Saving and Wealth in China: Some Evidence from Survey Data, *Department of Applied Economics Working Paper 9112, University of Cambridge*.

Income, Occupation and Education in China, *Department of Applied Economics Working Paper 9107, University of Cambridge*.

TEACHING (recent)

Lecture courses

Corporate Finance and Governance, Master (“Research”) and PhD
Applied Corporate Finance and Governance, Master (“Professional”)
Banking and Financial Intermediation, Master (“Research”) and PhD
The Economics of Identity and Culture, PhD
Microeconomics (final-year undergraduates)
Macroeconomics (first-year undergraduates)

PRESENTATIONS IN CONFERENCES AND SEMINARS

2009: BEE Workshop on Neuroeconomics and Psychology, Toulouse.

2008: European Summer Symposium in Economic Theory (ESSET), Gerzensee.

2007: Seminar, University of Southampton

2006: Seminars, London School of Economics and IDEI, Toulouse.

2005: ENABLE-Russell Sage Symposium on Behavioural Economics, Toulouse.
Conference in tribute to Jean-Jacques Laffont, Toulouse.

2004: Conference on “Theoretical Perspectives on Identity, Community and Economic Policy” (Barcelona).

2003: RTN workshop on “Competition Policy in International Markets” (Toulouse).
Seminars, University of Munich and IDEI, Toulouse.

2001: European Meeting of the Econometric Society (Lausanne). European Economic

Association Meeting (Lausanne). European Financial Management Association Meeting (Lugano).

2000: European Financial Association Meeting (London Business School). Seminars, University of Oxford, University of Lausanne, IDEI, Toulouse. IDEI-INRA conference, Toulouse.

1999: CEPR workshop on Banking and Financial Markets, Barcelona. Seminars, IDEI, Toulouse, University of Barcelona (Pompeu Fabra).

1998: European Financial Association Meeting (INSEAD). Conference on Start-up Finance and Venture Capital, LSE. Seminar, LSE.